



Transload Has Momentum . . .



## **What is Transloading?**

Transloading is the process of transferring a shipment from one mode of transportation to another.

- **Rail to Truck**
- Rail to Ship/Barge
- Truck to Ship/Barge

## **Why use a transload facility?**

Freight is transloaded for a variety of reasons:

- Customers do not have direct rail access at their facility
- Dimensional freight requires rail movement limit highway movement (overweight)
- Service Issues or constraints
- Economics and flexibility

## **Where does transloading occur?**

- Dedicated transload facilities
- Rail served warehouses
- Ports facilities
- Rail facilities

## Why is this segment growing?

- Rising fuel prices
  - \$1.39 per gallon (September 2001)
  - \$2.94 per gallon (September 2010)
  - \$3.79 per gallon today (30.84% increase in one year)
  - \$4.76 per gallon in mid-2008
- Trucking Regulatory Issues
  - Vehicle emission standards have increased equipment prices
  - HOS regulations have increased labor costs
- Increasing population = increasing freight consumption
- Long Haul Truck Versus Long Haul Rail
  - Cost of construction – Rail versus Road
  - Cost of maintenance
  - Efficiencies and economics of rail movement

*Long Haul Rail with Regional Truck Moves is a sustainable model*

## Understand the Market

- Regional Freight Flows
- Potential Users & Customers
- Local Transportation Capabilities

## Understand the Economics

- Land Acquisition & Development
- Operations

## Location, Location, Location

- Rail Access
- Highway Access
- Planning for Growth



*Railroads are working to consolidate service points to improve service and efficiency*

# Gulf Inland Logistics Park

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Gulf Inland Logistics Park is located in Dayton, TX, 40 miles northeast of Houston and 26.5 miles from Houston's ports. Gulf Inland's highlights are:

- The largest rail storage and switching terminal in the Gulf Coast region, located north of the Houston ship channel and the major petro-chemical producers of the region.
- Gulf Inland surrounds the UP and BNSF's rail storage yards and is directly served by both Class I railroads.
- Gulf Inland fronts Highway 146 on the east and US Highway 90 on the north sides of the property and the Grand Parkway will eventually connect with the property.
- Over 1,500 acres green field acres surrounding the rail terminal available for expansion and development.
- 580 acres designated Free Trade Zone.
- Gulf Inland is also served by an independent short line ,CMC Railroad, Inc., a Class III Railroad that provides a rail car storage and switching services for petrochemical and other shippers.
- CMC Railroad and Gulf Inland are owned by Macquarie Bank Limited.

*Gulf Inland has the acreage, rail and highway access to meet current needs and plans for future growth*

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