

**North American Rail Shippers Association  
2010 Annual Meeting  
May 26-28, 2010  
*“Route to Recovery”***

**The Renaissance Mayflower Hotel  
Washington, DC**

<b>Conference Agenda</b>
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Wednesday, May 26, 2010

4:30 p.m.– 6 p.m.	<b>Early Registration</b>  <b>Renaissance Mayflower Hotel</b>	E. Leo Mountjoy
6 p.m. – 7:30 p.m.	<b>Reception</b>  <b>Renaissance Mayflower Hotel</b>	E. Leo Mountjoy

Thursday, May 27, 2010

7 a.m.	<b>Continental Breakfast</b>	
7 a.m.	<b>Registration</b>  <b>Renaissance Mayflower Hotel</b>  <b>General Sessions Chicago Ballroom A-D</b>	E. Leo Mountjoy
8:15 a.m.	<b>Welcome &amp; Opening Remarks</b>  <b>Safety</b>  <b>Antitrust Statement</b>	Allan Roach, NARS President  Jeff Usher, AAR  Lou Warchot, AAR
8:30 a.m. – 9 a.m.	<b>Welcoming Address</b> Ray LaHood, Secretary, Department of Transportation (Invited)	Edward R. Hamberger, President, AAR Presenter
<i>9:30 a.m.</i>	<i>Spouses &amp; Guests Meet in Lobby for Tour</i>	
9 a.m. – 9:30 a.m.	<b>Industry Perspectives From Association Of American Railroads Chairman</b> Charles W. Moorman, Chairman, President & CEO, Norfolk Southern Corporation & Chairman, AAR	Allan Roach, NARS President, Presenter

9:30 a.m. – 10 a.m.	<b>Rail Shipper Executive</b> James A. Buzzard, President, MeadWestvaco Corporation	Allan Roach, NARS President, Presenter
10 a.m.	<b>Break</b>	
10:25 a.m. – 11 a.m.	<b>Legislative/Regulatory/Stimulus</b> Chuck Baker, Senior Associate Chambers, Conlon & Hartwell	George Macko, USG Corporation Moderator
11 a.m. – 12 p.m.	<b>Intermodal</b> Tom Clark, Director, Domestic Transportation, Target Corp. Brian G. McDonald, Vice President Intermodal Marketing & Sales, Union Pacific Railroad James Hertwig, President, CSX Intermodal	<b>Glen Courtwright,</b> Georgia-Pacific Corp. Moderator
12 p.m.	<b>Win Win Awards</b>	Abby Caplan, Editor Argus Media
12:15 p.m.	<b>Luncheon – NARS Awards</b> <b>Luncheon Address:</b> Honorable Daniel R. Elliott, III, Chairman, Surface Transportation Board	Allan Roach, NARS NARS President
1:20 p.m. – 3:00 p.m.	<b>Chief Marketing Officer Forum</b> Ray Foot, Group Vice President Sales, Canadian Pacific Railway Clarence W. Gooden, CCO, CSX Transportation, Inc. John P. Lanigan, CMO, BNSF Railway Company Terry E. McDermott, CMO, Ferromex Patrick Ottensmeyer, Executive Vice President, Marketing & Sales Kansas City Southern Railway Jean Jacques Ruest, CMO, CN Donald W. Seale, CMO, Norfolk Southern Corporation Rick Webb, CEO Watco Companies	Edward R. Hamberger, President & CEO AAR
3 p.m.	<b>Break</b>	
3:30 p.m. -	<b>Bilateral Break Out Sessions for Railroad Customers with Individual Railroads hosted by Senior Railroad Personnel in Designated Meeting Rooms.</b>	

6 p.m. – 7:30 p.m.

**Reception – The Renaissance Mayflower Hotel**

Friday, May 28, 2010

7 a.m.

**Continental Breakfast**

E. Leo Mountjoy, NARS

7 a.m.

**Registration – Renaissance Mayflower**

E. Leo Mountjoy, NARS

8:15 a.m.

**Welcome**

Allan Roach, NARS  
President

**Safety**

Jeff Usher, AAR

**Antitrust Statement**

Janet H. Gilbert  
Fletcher & Sippel, LLC

8:30 a.m.

**Keynote Address – Economic Forecast**  
Eric Starks, President, FTR Associates

Allan Roach, NARS  
President, Presenter

9 a.m.

**Alternative Energy**

Jim Chase, Vice President/Chief  
Specialist, Government Relations,  
Vestas-American Wind Technology, Inc.

Jenny Krueger, Plum  
Creek Marketing,  
Presenter

9:45 a.m.

**Break**

10:05 a.m.

**Federal Railroad Administration-PTC**  
Ron Hynes, Director of Policy  
Federal Railroad Administration

Richard Dodd, RDC  
Logistics, Presenter

10:45

Rail Financial Analyst Views  
Anthony B. Hatch, ABH Consulting  
Thomas R. Wadewitz, Managing  
Director, JP Morgan Chase North  
American Research

Diane El-Hakim,  
Evonik Degussa Corp.  
Moderator

12 p.m.

**Wrap Up**

Allan Roach, NARS  
President

12:30 p.m.

**NARS Board of Directors Meeting**  
**NARS Election**  
**Renaissance Mayflower Hotel**

*Networking Tables Open Throughout Meeting!*

03-03-10