

North American Rail Shippers Association
2012 Annual Meeting
May 23-25, 2012

“Sharing the Visions that Shape our Future”

Intercontinental Chicago Magnificent Mile
Chicago, IL

Conference Agenda

Wednesday, May 23, 2012

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| 12 p.m. | Golf Event
Harbor Side International Golf Course
11001 S. Doty Ave. East
Chicago, IL 60628
(312-782-7837) | Gary Kearby, ARL,
Golf Chair

Allan Roach, Watco
Companies, Golf
Sponsorships |
| 4:30 p.m.– 6 p.m. | Early Registration –
Intercontinental | E. Leo Mountjoy |
| 6 p.m. – 7:30 p.m. | Reception –
Intercontinental | E. Leo Mountjoy |

Thursday, May 24, 2012

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| 7 a.m. | Continental Breakfast –
Intercontinental | E. Leo Mountjoy |
| 7 a.m. | Registration –
Intercontinental | E. Leo Mountjoy |
| | General Session – Intercontinental Hotel | |
| 8:15 a.m. | Welcome & Opening Remarks | Jennifer Krueger, NARS
President |
| | Safety | Jeff Usher, AAR |
| | Antitrust Statement | Lou Warchot, AAR |
| 8:30 a.m. – 9 a.m. | Welcoming Address
Hon. Rahm Emanuel, Mayor of Chicago
(Invited) | Jennifer Krueger, NARS
President, Presenter |
| 9 a.m. – 9:30 a.m. | Industry Perspective from Chairman,
Association of American Railroads
Michael J. Ward, AAR Chairman &
Chairman, President & CEO, CSX
Transportation, Inc. | Jennifer Krueger, NARS
President, Presenter |

9:30 a.m. – 10 a.m.	Rail Shipper Executive James S. Metcalf, President & CEO, USG Corporation	Jenifer Krueger, NARS President, Presenter
<i>8:30 a.m.</i>	<i>Spouses & Guests Meet in Lobby for Tour</i>	
10 a.m.	Break	
10:25 a.m. – 11:25 a.m.	CREATE William Thompson, CREATE Program Manager, AAR Charles S. (Steve) McClarty, Bureau Chief Illinois Dept. of Transportation Bernardo O. Bustamante, CREATE Program Manager, Federal Highway Administration Jeffrey J. Sriver, CREATE Program Director, City of Chicago Dept. of Transportation (Invited)	George Macko, USG Corporation, Moderator
11:25 a.m. – 12 p.m.	Win Win Awards	Todd Transusky, Editor Argus Rail Business
	NARS Awards	Jennifer Krueger, NARS President
12:15 p.m.	Luncheon – Luncheon Address: Daniel R. Elliott III, Chairman, Surface Transportation Board	Jennifer Krueger, NARS NARS President, Presenter
1:20 p.m. – 3:00 p.m.	Chief Marketing Officer Forum CMO's Accepting: Clarence W. Gooden, EVP/CCO, CSXT (Invited) John Lanigan, EVP/CMO, BNSF Terry McDermott, CMO, Ferromex Jane O'Hagan, Sr. VP/CMO, CP Patrick Ottensmeyer, EVP/CMO, Kansas City Southern Jean Jacques Ruest, EVP/CMO, CN	Edward R. Hamberger, President & CEO, AAR
3 p.m.	Break	
3:30 p.m. -	Bilateral Break Out Sessions for Railroad Customers with Individual Railroads hosted by Senior Railroad Personnel in Designated Meeting Rooms Sponsored by the AAR. *NOTE: <u>This venue is for Rail Shippers & Railroaders only per NARS Board of Director's.</u>	
6 p.m. – 7:30 p.m.	Reception – Intercontinental Hotel	

Friday, May 25, 2012

7 a.m.	Continental Breakfast –	E. Leo Mountjoy, NARS
7 a.m.	Registration –	E. Leo Mountjoy, NARS
8:15 a.m.	Welcome – General Session	Jennifer Krueger, NARS President
	Safety	Jeff Usher, AAR
	Antitrust Statement	Janet H. Gilbert Fletcher & Sippel, LLC
8:30 a.m.	Equipment Update	Pat Walsh, ConocoPhillips Moderator
9 a.m.	Environmental Issues John F. Wetzel, VP, Congressional Affairs, AAR	Linda Turner, FirstEnergy Corp., Moderator
9:45 a.m.	Break	
10:05	Rail Financial Analyst Views Tony Hatch, ABH Consulting, Thomas Wadewitz, Managing Director, JP Morgan Securities Research	Glen Courtwright, Georgia-Pacific, LLC Moderator
11:10 a.m.	Legislative Update Adam Nordstrom, Partner, Chambers, Conlon and Hartwell	Allan Roach, Watco Companies, Moderator
12 p.m.	Wrap Up	Jennifer Krueger, NARS President
12:30 p.m.	NARS Board of Directors Meeting NARS Election ‘Working Lunch’	Jennifer Krueger, NARS President

Networking Tables Open Throughout Meeting!

12-19-11