



## Pacific Northwest Association of Rail Shippers

PNWARS Fall Seminar  
Preliminary Agenda  
September 21 – 22, 2011

### *“Export Impact”*

Yes, it is time to start planning your annual trip to Valley River Inn, Eugene, OR for PNWARS Fall Conference. The board is busy putting together an informative conference you won't want to miss. In response to our members request for more “Networking” time we are making a minor format change: more about this later. For your planning, our agenda follows:

#### **Wednesday September 21, 2011**

5:00pm – Registration  
6:00pm – PNWARS and Sponsor Hosted Reception  
7:00pm – Dinner

#### **Thursday September 22, 2011**

7:00am – Registration  
7:00am – Buffet Breakfast  
8:00am – Conference Opening  
12:00 noon – Buffet Lunch/Networking  
2:00pm – Conference Reconvene's  
3:45pm – Estimated closing

**NEW FORMAT:** “Networking” - A lunch buffet will run from noon to 2pm. Also, we have extended invitations to Class 1 and some Shortline railroads to have “trade show” type tables, manned with their personnel, in the room. This will allow time for the carriers to meet with their customers. We also encourage our members to use this time to meet with each other.

Eric Butler, VP GM Industrial Products is confirmed as our Keynote speaker on Thursday. We will have the following panels addressing the impact of exports on domestic transportation:

Panel 1: West Coast Capacity, ports and steamships  
Panel 2: Railroads, Class 1's and Shortlines  
Panel 3: Shippers

We will also have a speaker with an economic update.

We look forward to seeing you all September 21-22, 2011 in Eugene. If you have any questions do not hesitate to contact Gary Brown, 503-656-4282 or [browngn@comcast.net](mailto:browngn@comcast.net). Following are some important reminders. Enjoy your summer.

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Valley River Inn, Eugene, OR  
September 21 – 22, 2011

## *“Export Impact”*

PNWARS Fall Seminar is quickly approaching. The Board has been busy putting together an informative agenda. Now it is time for you to register and reserve your rooms.

### **THINGS TO REMEMBER**

- **REGISTER NOW:** Early registration ends September 1, 2011.
- **RESERVE A ROOM:** Special Conference rates end August 21, 2011. Our block of rooms could be filled sooner so register now!! Room reservations can be done on line from our Web Page or by calling 1-800-543-8266
- **US FUNDS:** All checks must be in **US FUNDS** and drawn on US Accounts.
- **NETWORKING TABLES:** There will be networking tables in the back of the meeting room on Thursday. Please bring your company material.
- **NEW MEMBERS:** PNWARS welcomes all new members. Please do not hesitate to call Gary Brown, 503-656-4282, with any questions you may have regarding PNWARS or our National Association NARS. While at Valley River Inn our Board Members will be wearing a Name Badge with a Board Ribbon, stop them and ask questions or give constructive comments. We are always looking for ways to improve.
- **POTENTIAL NEW MEMBER:** If you know anyone interested or that you think should attend please have them contact Gary Brown by phone 503-656-4282 or email [browngn@comcast.net](mailto:browngn@comcast.net).
- **QUESTIONS:** Contact Gary Brown, Business Director, 503-656-4282, [browngn@comcast.net](mailto:browngn@comcast.net) or fax 866-347-9933
- **CONTACT INFORMATION:**
  - Gary Brown
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### **Thank you to our 2011 Sponsors:**

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